CIM EXPO 2019

Exhibitor Manual

CIM EXPO HOURS

Sunday, April 28, 2019: 17:00 – 20:00
Monday, April 29, 2019: 10:00 – 17:00
Tuesday, April 30, 2019: 10:00 – 17:00

Palais des Congrès
Montréal, QC, Canada
April 28th to the 30th, 2019
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1. Purchase Order Checklist

Please use this checklist to ensure you have ordered / made arrangements for all your vital products/services before the required deadlines. Keep this checklist and mark your ordering date.

<table>
<thead>
<tr>
<th>PRODUCTS/SERVICES TO ORDER</th>
<th>DEADLINE</th>
<th>DATE ORDERED</th>
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</thead>
<tbody>
<tr>
<td>Hotel Reservation</td>
<td>April 7, 2019</td>
<td></td>
</tr>
<tr>
<td>Show Decorator (Furnishings, plants, etc…)</td>
<td>April 5, 2019</td>
<td></td>
</tr>
<tr>
<td>Electrical Services</td>
<td>April 12, 2019</td>
<td></td>
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<tr>
<td>Booth Cleaning</td>
<td>April 12, 2019</td>
<td></td>
</tr>
<tr>
<td>Transportation, Customs brokerage</td>
<td>April 5, 2019</td>
<td></td>
</tr>
<tr>
<td>Drayage / Material Handling</td>
<td>April 5, 2019</td>
<td></td>
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<tr>
<td>Security Services</td>
<td>April 12, 2019</td>
<td></td>
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<tr>
<td>Sign / Banner Installation</td>
<td>April 12, 2019</td>
<td></td>
</tr>
<tr>
<td>Communication Services</td>
<td>April 12, 2019</td>
<td></td>
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<tr>
<td>Lead Retrieval System</td>
<td>March 14, 2019</td>
<td></td>
</tr>
<tr>
<td>Audio-visual/computer services</td>
<td>April 12, 2019</td>
<td></td>
</tr>
<tr>
<td>Work Authorization Form</td>
<td>February 25, 2019</td>
<td></td>
</tr>
</tbody>
</table>
CIM has appointed the following companies as **Official Service Contractors** for the 2019 CIM Convention & Expo. If you are planning on using a non-official service contractor, please be advised that there are certain requirements that your **EAC** (Exhibitor Appointed Contractor) must comply with before being allowed access to the floor. In addition, the Palais des Congrès is the exclusive supplier for food and beverage, electrical services, Internet, telecommunications, and cleaning services.

<table>
<thead>
<tr>
<th>Service Provider</th>
<th>Contact Information</th>
</tr>
</thead>
</table>
| CIM Sales Manager | CIM EXPO Sales Manager  
Martin Bell - mbell@cim.org  
514-939-2710 x 1311 |
| Registration     | CIM Registration  
registration@cim.org  
514-939-2710 x 1333 |
| Logistics & Transportation Services | Goodkey Show Services  
logistics@goodkey.com  
780-469 8110  
Toll free: 1-877-726-2211 ex 200 |
| Show Decorator | Goodkey Show Services  
exhibitorservices@goodkey.com  
780-426-2211  
Toll free:1-877-726-2211 |
| Electrical Services | Société du Palais des congrès de Montréal  
514 871-5871  
Toll free : 1-888 871-5871  
portailclient@congresmtl.com |
| Audio-visual Equipment / Computers | Jean-François Paquette – FMAV  
514-843-2422  
jpouauette@fmav.ca |
| Lead Retrieval | Streampoint Solutions Inc.  
(866) 464-3339  
support@spsLeads.biz |
3. Event Promoter

The promoter of the CIM 2019 Convention is the Canadian Institute of Mining, Metallurgy and Petroleum. Founded in 1898, it is the leading technical society of professionals in the Canadian minerals, metals, materials and energy industries. With over 15 000 national and international members, CIM strives to be the association of choice for professionals in the minerals industries.

For more information, contact:

**Nadia Bakka**  
Expo Coordinator  
Phone: (514) 939-2710, ext. 1333  
E-mail: nbakka@cim.org

**Martin Bell**  
Sales Manager  
Phone: (514) 939-2710, ext.1311  
Cellular: (514) 606-9549  
E-mail: mbell@cim.org

**CIM National Office**  
Toll Free: 1-800-667-1246

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**SHOW DATES / HOURS**

- **Sunday, April 28, 2019:** 17:00 – 20:00
- **Monday, April 29, 2019:** 10:00 – 17:00
- **Tuesday, April 30, 2019:** 10:00 – 17:00

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**Palais des congrès de Montréal**

**Freight Entrance – Palais des congrès de Montréal loading docks**

Loading Docks - Hall 220  
Access via 163 Saint-Antoine St. West  
Montréal, Québec, H2Z 1H2

**Public Entrance**

Palais des congrès de Montréal  
201 Viger avenue West  
Montréal, Québec, H2Z 1X7
4. Exhibit Space Fees

<table>
<thead>
<tr>
<th>Booth Configuration</th>
<th>Size</th>
<th>Price</th>
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<tbody>
<tr>
<td>In-line booth A1</td>
<td>10’x10’</td>
<td>CND$3,300</td>
</tr>
<tr>
<td>In-line booth A2</td>
<td>10’x20’</td>
<td>CND$6,600</td>
</tr>
<tr>
<td>In-line booth A3</td>
<td>10’x30’</td>
<td>CND$9,900</td>
</tr>
<tr>
<td>Corner booth B1</td>
<td>10’x10’</td>
<td>CND$3,800</td>
</tr>
<tr>
<td>Corner booth B2</td>
<td>10’x20’</td>
<td>CND$7,000</td>
</tr>
<tr>
<td>Corner booth B3</td>
<td>10’x30’</td>
<td>CND$10,200</td>
</tr>
<tr>
<td>Peninsula booth D4</td>
<td>20’x20’</td>
<td>CND$13,800</td>
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<tr>
<td>Peninsula booth D6</td>
<td>20’x30’</td>
<td>CND$20,400</td>
</tr>
<tr>
<td>Island booth E4</td>
<td>20’x20’</td>
<td>CND$14,400</td>
</tr>
</tbody>
</table>

Please note:

- All contracts are in Canadian dollars + applicable taxes

5. General Terms and Conditions

The CIM EXPO Booth Space Rental Contract is a binding document that incorporates the following terms and conditions:

The Exhibitor agrees to pay for the contracted booth space and furnishings whether actually occupied by a display or not, and which is subject to the rules outlined herewith and in the CIM Booth Space rental contract.

The booth space rental must be paid in full prior to the move-in date or the Exhibitor’s crews will not be permitted to erect the display booth.

Should the Exhibitor relinquish his participation or be unable to participate in the EXPO, he will lose all entitlement to the reimbursement of the amounts paid no matter the impediment to his participation.

The Exhibitor agrees to abide by all the rules described herewith to which reference is made and which forms a part of the booth space contract, including local union and labor laws, provincial laws, and specific regulations and requirements issued by the venue.

Exhibitors may share with other companies but cannot sublet their space to others. Details of all Terms & Conditions can be found online at [The Exhibitor Resource Center](#).
6. Show Policies

Disabilities Act
All exhibiting companies are required to be in compliance with the Canadian Disabilities Act and are encouraged to be sensitive to attendees with disabilities.

Exhibitors’ Demonstrations
Demonstration areas must be organized within the Exhibitor’s space and must not interfere with aisle traffic. Demonstration tables must be placed at a minimum of 2’0” (60 cm) from the aisle line. Interference with normal aisle traffic flow or overflow into neighboring booths is prohibited. Each Exhibitor is responsible for ensuring proper traffic flow, and aisles should not be obstructed at any time.

Safety Precaution: Demonstrations involving potentially hazardous machines, displays or parts must incorporate hazard barriers to prevent accidental injury to visitors. Exhibitors must conform to any directive given by the Palais des Congrès Management.

Exhibitors are not permitted to place any type of materials outside their booth space area.

CIM Publications and printed matters produced by CIM are the only authorized publications to be distributed to Exhibitors’ booths and designated areas of the show floor.

Solicitations
Exhibitor surveys must be confined to the Exhibitor’s booth space. Floor solicitation and distribution of printed materials to other Exhibitors are not permitted unless authorized by CIM.

Removal of Show Items during Move-in or after Official Show Hours
Prior to removing any show item from the attended booths during show time or after show closing, the Exhibitors are required to inform the security and obtain a Materials Show Exit Voucher.

Show Security
CIM and the Palais des Congrès provide peripheral security on a 24-hour basis and are not responsible for exhibitors’ goods.

Note: It is the responsibility of each Exhibitor to protect his materials from loss or damages. Exhibitors are urged to take every possible precaution to secure the easy-to-carry items at all times. All incidents should be reported to security and show management. If appropriate, law enforcement agencies will be called upon. Exhibitors should keep a copy of all documentation and inform their insurance companies in case claims are filed.

Exhibitor attendance to conference
All exhibiting staff can attend the conference sessions at no charge. Workshops and Field Trips are not included in this offer.
7. Move-In / Booth set-up schedule

Goodkey will manage an "Exhibitor's Move-in Log" regarding the move-in details of exhibitors' goods. This log will specify the date and time of receiving, number of pieces, gross weight, name of carrier and the handling method. As required, other specific information will be compiled. During move-in, weight scales will verify and certify declared shipment weight. Material handling/Drayage charges will be applied in accordance to the actual weight of a shipment. Any discrepancies between measured value and shipped value should be reported to the CIM Sales Manager.

Move-In Schedule:

Thursday, April 25, 2019: 7:00 – 18:00 (Heavy lifts & booths requiring Exhibitor Approved Contractors)
Friday, April 26, 2019: 7:00 – 18:00 (Heavy lifts & booths requiring Exhibitor Approved Contractors)
Saturday, April 27, 2019: 8:00 – 18:00

***DUE TO CONTRACTURAL OBLIGATIONS, CIM REQUIRES THAT ALL EXHIBITING STAFF AND CONTRACTORS VACATE THE EXPO FLOOR NO LATER THAN 12:00/Noon ON SUNDAY, April 28, 2019.

IMPORTANT

The freight address for the Palais des Congrès from April 25 to 27, 2019 is:

163 Saint-Antoine St. West
Montréal, Québec, H2Z 1H2

Note: For security and insurance concerns no one under the age of 16 will be allowed in the exhibit area during move-in, booth set-up, dismantling and move-out.
8. Freight Forwarding (Transport) and Customs

CIM Show Management recommends the use of its official supplier Goodkey Show Services (GSS) for all shipments to the show.

**Exhibitors using other carriers** must ensure that these carriers coordinate their shipments with GSS to ensure optimal movement of goods on the truck access route during move-in and move-out.

**Exhibitors who drop off their displays / equipment** at the loading docks must do so in the designated area, advise Goodkey Show Services of their arrival and request onsite material handling if required.

**NOTE:** Exhibitors choosing to move their goods themselves from the loading area to their booth will have access to dollies at a cost. GSS rents such equipment on site upon availability.

In both cases, GSS will take note of the activity and charge the exhibitor accordingly.

**Exhibitors using Goodkey Logistics** will benefit from possible warehousing of their show materials for up to **30 days in advance** of the show move-in date (April 1, 2019). Show materials should be shipped to arrive at the warehouse no later than **April 18, 2019** at 3:30 pm. The Exhibitor’s shipments will be delivered to the Palais des Congrès truck dock.

Goodkey Show Services Ltd.
C/O CIM Montreal 2019 –
THE EXPO 2019
NAME OF COMPANY - BOOTH #
C/O GOODKEY SHOW SERVICES LTD.
YRC REIMER
1725 CHEMIN ST FRANCOIS
DORVAL, PQ H9P 2S1

Prior to the move-in date, the Palais des Congrès will not accept advanced shipments.

**Note:** Regular transport companies do not deliver on Saturday or Sunday.

**Cross-border Shipments**
Inbound and outbound shipments will be transported door-to-door. Imported displays and/or promotional items belonging to foreign exhibitors will be bonded by the show organizers as per the show provisions of Canada Customs Memorandum # D8-1-2.

**Non-palletized Shipments**
Loose show material must be placed on wood pallets for forklift handling. Otherwise, the Exhibitors will be charged per 100lb weight.

**Pallet Shipments**
Skid and pallet shipments are the best way to handle your display material. Exhibit shipments must be sent “prepaid”. Find out about the charges from the Official Transport Company for your inbound/outbound shipments.

The Palais des Congrès will not accept freight shipments before scheduled move-in times.

NO EXCEPTIONS.
Small Show Deliveries
Exhibitors sending small parcel deliveries can courier their shipments to the Palais des Congrès receiving dock address (not to the office) - Deliveries will be handled by Goodkey Show Services at the receiving dock only during the move-in days.

NOTE: There will be a minimum material handling fee for this service. Shipments arriving before move-in date will be returned to its owner. Again, to avoid any parcel loss, untimely deliveries, show management strongly recommends the Exhibitors use the official carrier.

For best handling, please coordinate your requirements with show officials as described on the Show Service Suppliers & Order forms.

PALAIS DES CONGRÈS SHIPPING LABEL

Please find hereafter a pre-addressed mailing label for the Palais des Congrès. We have provided this template so that you can easily fill in the blanks and photocopy as many pre-addressed labels as you need. All of our mailing information is included for your convenience – however we ask that you please fill in the remaining sections, especially your EXHIBITOR COMPANY NAME, CONTACT & PHONE NUMBER.

Please note that every event at the Palais des Congrès has an official move-in date. The Palais des Congrès is unable to store exhibitor freight prior to any event due to the limited storage facilities. They reserve the right to refuse delivery of exhibitor freight that arrives at the facility prior to the appropriate move-in date. Please consult with GOODKEY SHOW SERVICES if you require more details regarding move-in dates or official freight storage.

<table>
<thead>
<tr>
<th>Palais des congrès de Montréal</th>
<th>163 Saint-Antoine Ouest</th>
</tr>
</thead>
<tbody>
<tr>
<td>Montréal, QC, Canada, H2Z 1H2</td>
<td></td>
</tr>
</tbody>
</table>

Attn: GOODKEY SHOW SERVICES
Details: Event Name: CIM CONVENTION 2019
Event Date: APRIL 28, 2019
Contact: Calvin Goodkey, Show Services Director

Booth Number: __________________________________________________________

Exhibiting Company: _____________________________________________________

Contact Name: __________________________________________________________

Contact Cell Phone Number: _____________________________________________
Use at your own risk.

We strongly recommend that you make your arrangements with Goodkey Show Services. Avoid lost freight and obtain free warehousing for up to 30 days plus crate storage when you use GOODKEY Show Services for shipping. Call Calvin Goodkey at 1-780-468-8110 or 1-877-726-2211 ext. 200 or Rodella Goodkey at 1-780-468-8111 or 1-877-726-2211 ext. 201 for a quotation.

Exhibitor Restrictions
Exhibitor’s employees are prohibited to drive forklifts or use dollies, carts, power tools and other show equipment. For safety purposes only the official contractor is permitted to such work.

Booth ID Numbers
Booth ID numbers will be temporarily displayed and clearly visible during move-in and during the show. Appropriate signage will be placed by Goodkey.

Storage of Empty Containers & Crates
Goodkey is the exclusive supplier for on-site storage. All display containers and crates must be stored by Goodkey. The Exhibitor must establish plans to remove his crates and containers for storage. It is recommended that prior to move-in, the Exhibitors arrange through commercial agreement with Goodkey for the storage of their goods. Labels will be provided by Goodkey for proper identification of items. It is the Exhibitors responsibility to ensure his goods are properly identified with the appropriate labels. The containers and crates will be returned by Goodkey for move-out at the show closing time. It will take at least two hours to deliver all the empties. All arrangements must be made via Goodkey show services.

Storage within the Booth Space
Fire regulations in most Exhibit Facilities prohibit storing empty carton containers or packing materials behind back drapes. In most cases, however, Exhibitors may store a limited supply of literature or small display containers within their booth area, so long as these items do not impede access to utility services, create a safety problem or look unsightly.

Exhibitors Contractors
Exhibitors may elect to perform the following show services themselves or outsource it to specialized show contractors of their choice:

- Freight shipments
- Assembly and dismantling of Exhibitors’ large Exhibit display
  - Note that hauling and lifting of oversized parts and machinery is an exclusive service performed ONLY by the Palais des Congrès.

If large display booths of over 400 sq. ft / 55.74 m² will be used the Exhibitors are required to submit a “Work Authorization” form and obtain CIM EXPO work confirmation, 45 days prior to move-in.

The Exhibitors sub-contractors must coordinate their work with Show management to ensure timely execution as not to interfere with the show logistics. It is the Exhibitors responsibility to inform his contractors of all show rules and regulations, and ensure that they adhere to them as well as to the venue’s policies and all applicable laws.
Exhibitors' sub-contractors are required to submit proof of workers’ compensation. In addition, they must have property damage and liability insurance coverage. They must submit the Certificate of Insurance for a combined single limit of $1 million bodily injury and property damage and/or $1 million general aggregate with a $1 million per occurrence limit. It is the Exhibitor’s responsibility to submit this certificate with his “Exhibitor Approved Contractor” form.

- The Exhibitors’ appointed show contractors:
  a. Will coordinate the Exhibitors’ show work with CIM management.
  b. Will not solicit business on the show floor.
  c. Will comply fully with CIM EXPO the move-in and move-out schedule.
  d. Will work harmoniously with CIM’s official show decorator. Any issues should be immediately brought to the attention of show management.

- Show contractors’ work staff must pick-up their Work Badge from security.

### Aisle Carpeting

Installation of aisle carpeting will commence at 5:00PM (17:00) on Saturday. Exhibitors who are still assembling their booths must have made arrangements for removal of their empty crates from the aisles before this time. Any additional labor costs incurred due to this negligence will be charged to the exhibitor in default.

### 9. Material Handling & Drayage

The handling of exhibit materials is one of the most misunderstood procedures in the show industry. Every venue provides unique challenges and instructions to ensure proper and timely flow of materials while minimizing risk and maximizing safety for all concerned.

Drayage or material handling is the physical displacement of show materials from point of receipt at the venues docks or off-loading material from a vehicle, moving and storing empty crates, taking materials to the booth and re-loading at the end of the show.

**Goodkey Show Services** has been mandated as the official material handling contractor. These services at the exhibitor's expense are charged per hundred pounds weight with a minimum handling fee.

**Strategies to keep your costs down & our event greener!**

Don't bring more brochures than you need. Brochures are very expensive to produce and their weight often represents a few hundred dollars in transportation and material drayage.

Due to limited space and availability of loading docks, we strongly encourage exhibitors to arrange all their logistic requirements ahead of time, with Goodkey Show Services.

**Heavy and Large items**

For heavy pieces exceeding **1000lbs or 300 lbs/ft²**: and/or for large exhibits, please complete and submit the following **Work Authorization Form**.
10. Furnishing, Drayage and Material Handling

Goodkey Show Services Ltd
Calvin Goodkey, Logistics & Show Services Director
Email: calvin@goodkey.com
Toll Free: 1-877-726-2211 ext. 200
Direct: 1-780-468-8110
Fax: 1-888-426-5734

Goodkey Show Services Ltd is responsible for the following services:

Furnishings, plants, drayage and material handling - Goodkey will have its service desk in the EXPO Hall throughout the entire event. Orders must be submitted before April 5, 2019.

11. Outbound Operations’ Instructions

Show Closure Announcement
Exhibits must remain staffed and intact during the show and may not be dismantled or removed before the show officially ends. Exhibitors failing to abide by this rule will loose all accrued priority points and may be disqualified from exhibiting at future CIM EXPO.

Aisle Carpeting Removal
At the announcement of show closure at 5:00 PM (17h00) on Tuesday, the show decorators will be removing the aisle carpeting. Exhibitors must ensure that no materials from their booths impede this activity.

Booth Dismantling
Exhibitors are requested not to leave their booth unattended during move-out operations. Dismantling and packing should start immediately after show closing. Exhibitors using Goodkey’s show services to move out show material, should check with the material-handling supervisor for labeling and shipping waybills prior to departure from the exhibit hall.

Move-out Priority Schedule
The move-out schedule is a reverse order of the move-in schedule.

1. Exhibitors with hand-carried display are the first group to move out, provided they do not use the truck dock facilities.
2. Exhibitors with light displays are the second group to move out, provided they are ready to move within the assigned period.
3. Exhibitors with heavy displays are the third group to move out, provided they are ready to move within the assigned period.
4. Exhibitors with heavy equipment and machinery are the last group to move out on Wednesday and must report punctually per the designated schedule. The Palais des Congrès penalties for late departure will be borne by the exhibitor should delays be caused.
Forced Freight
Take note that any material left on the show floor, at 2:00PM (14h00) PDT, on Wednesday, will be picked up by the Goodkey Logistics and charged by same to the exhibitor. Significant weights can be back charged.

Move-out Waste
The official contractor will dispose of all garbage at the Exhibitor's expense. The Palais des Congrès has instituted an aggressive waste reduction program to reduce landfill and to recycle whenever possible.

Move-out Dock Procedures
Trucks as well as all other vehicles will be staged in the truck holding area. NO TRUCK WILL BE ALLOWED TO BE PARKED IN THE LOADING DOCK AREA UNTIL THE OUTBOUND SHIPMENT IS ON THE DOCK AND READY TO BE MOVED. During move-out, no vehicle will be called to the dock until the Exhibitor's materials are packed and ready for loading. Exhibitors must first report to the freight service desk at the loading dock during move-out hours for positioning and instructions before proceeding to the loading docks.

Outbound Freight
Once again, CIM show management strongly encourages Exhibitors to use the official carrier to facilitate the move-out.

Exhibitors using Goodkey will receive move-out instructions on Tuesday morning.

Exhibitors making their own arrangements should contact their designated carriers to coordinate the pick-up of their materials from the Palais des Congrès.

The following documents and services can be obtained from the Exhibitor service counter: bills of lading, shipping labels, assistance in dismantling and forklift services.

Late Booth Dismantling
Booths left unattended after the 4-hour move-out period will be dismantled by CIM’s display contractor, removed from show site and stored at the exhibitor’s expense.
12. Display Guidelines

**TYPE "A" - STANDARD IN-LINE BOOTHs**

One or more standard units in a straight line, 8' (2.44 m) maximum in height. Exhibit fixtures and identification signs will be permitted to a maximum height of 12'0" (3.66 m). All display fixtures over 4'0" (1.22 m) in height and placed within 10 lineal feet (3.05 m) of an adjoining exhibit must be confined to that area of the exhibitor's space that is within 5'0" (1.52 m) of the aisle line (back half of booth). In some cases, a split-side drape may be required to mask the display edge.

**TYPE "B" - CORNER BOOTHs**

One or more spaces back-to-back with two aisles, 8' (2.44 m) maximum in height. Exhibit fixtures and identification signs will be permitted to a maximum height of 12'0" (3.66 m). All display fixtures over 4'0" (1.22 m) in height and placed within 10 lineal feet (3.05 m) of an adjoining exhibit must be confined to that area of the exhibitor's space that is within 5'0" (1.52 m) of the aisle line (back half of booth). In some cases, 2'0" (60 cm) of masking drape sidewall may be required for esthetics.
TYPE "C" - PERIMETER WALL BOOTHS

Standard booth located on the outer perimeter wall of the exhibit floor. Exhibit fixtures, components and identification signs will be permitted to a maximum height of 12'0" (3.66 m). All display fixtures over 4'0" (1.22 m) in height and placed within 10 lineal feet (3.05 m) of an adjoining exhibit must be confined to that area of the exhibitor's space that is within 5'0" (1.52 m) of the aisle line (back half of booth). In some cases, a split-side drape may be required to mask the display edge.

All booths will be confined to a maximum height of 8' (2.44 m). Because outer perimeter booths are not backed against another booth, back walls and materials over 8' (2.44 m) will not interfere with or distract from other booths.

TYPE "D" - PENINSULA BOOTHS

Four outside corner spaces back-to-back with three aisles, 8' (2.44 m) in height. Exhibit fixtures and identification signs will be permitted to a maximum height of 12'0" (3.66 m). All display fixtures over 4'0" (1.22 m) in height and placed within 10 lineal feet (3.05 m) of an adjoining exhibit must be confined to that area of the exhibitor's space that is within 5'0" (1.52 m) of the aisle line (back half of booth), on both sides. CLEAR VISION MUST BE MAINTAINED. Back wall is limited to 10'0" wide by 8'0" high for modular display systems (see drawings, Type D1 or D2). 15'0" maximum height for mobile equipment.
TYPE "E" - ISLAND BOOTH

Exhibit with one or more display levels in four or more standard units with aisles on all four sides. Exhibit fixtures, components and identification signs will be permitted to a maximum height of 14’0” (4.27 m) provided written approval is received from exposition management at least 60 days prior to the show. Because an island booth is automatically separated by the width of an aisle from all neighboring exhibits, full use of the floor plan is permitted. 15’0” maximum height for mobile equipment.

Note: Full width 8’ high back walls ARE NOT PERMITTED. 5’ CLEAR VISION MUST BE MAINTAINED ON EITHER SIDE, see drawing.

Approval of Irregular Booth Displays

Booth types A, B and C with a background height of 8-ft (2.44 m) or less does not require approval. However, they must be erected with safety in mind and without damaging the Exhibit floor, walls or other surfaces.

Booth Type E “Island” with a background height exceeding 8-ft (2.44 m) must have prior approval from the CIM Sales Manager. Requests must be forwarded with full scale detailed drawings. Failure to obtain Director’s approval may result in modification of the display system at site.

13. Floor Loading Capacity

Floor Loading

The floor loading capacity throughout the EXPO Hall is as follows:

Palais des Congrès:

Exhibit Halls 210 & 220 = 300lbs/ft
For heavy pieces exceeding 1000lbs or 300 lbs/ft² and for large exhibits, please complete and submit the following Work Authorization Form.

14. Accommodations / Air Travel

If you are an attendee or guest of the CIM Convention 2019, this is the only site where you should be making a hotel reservation to ensure you are receiving the special group hotel rates.

Group Reservation:
If you need to make 10 or more reservations, please email at CIM@conferencedirect.com.

Waitlist: If your nights are not available at the time of booking, you will be waitlisted while the Housing Team works with the hotel to complete your reservation. You will receive an updated acknowledgement when your reservation has been fulfilled.

Cancellation Policy: All reservations require a deposit of one night's room and tax. If paying by credit card, this may be reflected on your credit card statement as early as April 8, 2019 (subject to change without notice). Please call the CIM Convention 2019 Housing Bureau at 888-556-6909 with questions or email CIM@conferencedirect.com.

Key Dates:
- Group Room Rate Cut-Off Date: Group room rates for the CIM Convention 2019 are available through April 7, 2019. No guarantee of group rates after this date at any of the host hotels. Book early for best rates and availability!
- Reservation Modification and Cancellation Cut-off Date: You may modify or cancel reservations via the Web or phone at 888-556-6909 with the CIM Convention 2019 Housing Bureau through April 8, 2019.
- Housing Bureau Closing Date: Effective April 8 2019 the Housing Bureau will be officially closed. Any reservation, modification or cancellation past that date must be made with the hotels directly.

When travelling by Air Canada please use Promotional Code: 28FWYT1
15. Registration / Lead Retrieval System

Exhibitor Badges

Online registration will be available starting in January 2019:
Badges will be available onsite at the Exhibitor Registration Desk and Self-Registration terminals.

Onsite Registration Dates and Hours:

Saturday, April 27, 2019:  13:00 – 17:00  
Sunday April 28, 2019:  7:30 – 20:00  
Monday, April 29, 2019:  7:30 – 17:00  
Tuesday, April 30, 2019:  7:30 – 17:00  
Wednesday, May 1, 2019:  7:30 – 14:00

Lead Retrieval System

Streampoint Solutions Inc.  
91 Skyway Ave. Unit 200  
Etobicoke, Ontario, M9W 6R5  
Phone: (866) 464-3339  
Fax: (866) 873-8073  
support@spsLeads.biz

16. Show Guide Advertising

If you are interested in placing an ad in the Official Show Guide, please contact:

Dovetail Communications Inc.  
30 East Beaver Creek Road, Suite 202  
Richmond Hill, ON L4B 1J2

(905) 886-6640  
Fax: (905) 886-6615  
general@dvtail.com  
www.dvtail.com
17. Electrical Power, Sign Hanging Services

Electrical Services
The Palais des Congrès de Montréal is the sole provider of power & lighting. To order online follow:


Hanging Requirements
Suspending a sign over an EXPO space is permitted on the condition that the sign is considered acceptable by the CIM Sales Manager and the Palais des Congrès de Montréal. To order online follow:


- The bottom of a suspended sign must be at least 16 feet above the floor.
- An exhibitor’s suspended sign must be above his booth - and not above the aisle.
- The height and size of banners, signs, and other postings must be pre-approved by the Sales Manager and by the Palais des Congrès.
- The anchorage of elements to the structure is the exclusive service of the Palais des Congrès. Only PdC’s personnel are authorized to operate the equipment required for these installations. During this operation, security perimeters are required. Proper planning is essential not to disrupt the move-in & move-out schedule.
- The Exhibitor must supply all cables, chains, pipes or other materials needed to hang his or her materials.

In addition to completing the Palais des Congrès order form, the exhibitor must submit a Work Authorization Form to the CIM Sales Manager for all hanging requirements.

18. Telecommunications and Food & Beverage Services

Telecommunications & Technology

Telephone and Internet Access, wired or wireless, may be installed in booths. To order online follow:

Food & Beverage Service

The Palais des Congrès is the exclusive provider of food and beverage and must be used for all food/beverage orders and/or functions. Under no circumstances are exhibitors permitted to supply their own food and beverages within the building. The menus provide you with an exceptional range of offerings, all inspired by international tastes and a passion for excellence. For information, please contact:

**Capital Traiteur Montréal Inc.**

T: (514) 871-3111  
F: (514) 875-1300  
capital@congresmtl.com


19. Audio-Visual / Computer Services

FMAV is the official contractor for audio-visual (A/V) and computer equipment. All order forms are available on CIM Website. For additional A/V information, please contact:

**FMAV Montreal**  
Jean-Francois Paquette  
2325 DANDURAND  
MONTRÉAL, QC, H2G 1Z9  
Tel: 514-843-8700 # 251  
E-mail: jfpaquette@fma.ca

20. Regulations

Degradation of the Premises

The exhibitors by their own fault or their contractor’s, will be held liable for any harm or damages to the building or its components caused during the transportation, installation or removal of materials.

Booth Inspections

The Fire and Safety Officer and the CIM Sales Manager (or their appointees), will conduct booth inspections prior to opening the show and ensure that Exhibitors have complied with the show rules and regulations. Exhibitors in default will be requested to promptly comply. Note: Serious infractions of the show rules and regulations can result in Exhibitor’s expulsion from the show. In these instances, all fees will be forfeited and the Exhibitor may be barred from participating in future CIM EXPOs.

Equipment

Access to portable extinguishers and fire cabinets shall be maintained free of obstruction at all times, including during set-up and dismantling of the exhibit. Under no circumstances can fire suppression equipment be removed, moved or made inaccessible. Emergency exit doors must remain accessible at all times.
**Note**: The Fire and Safety Officer may limit or restrict use of any of the above items.

**Fire Protection**

In brief, the regulations of the Fire Department, Prevention Bureau state the following:

All curtains, drapes, carpeting and other similar furnishings and decorative materials shall be noncombustible or flame-retardant treated to the satisfaction of the Fire Department. No flammable fluids or substances may be used or shown in exhibits. Decorations made of natural trees (i.e., coniferous or broad-leaved) are permitted provided they are potted with their roots and watered regularly. Any dry vegetation or dried-up tree shall be prohibited. Open flame or pyrotechnic devices are not permitted.

The Fire Safety Officer of the Palais des Congrès has full discretionary power to apply additional rulings to ensure conformity with local fire codes and to maintain an acceptable level of fire safety within the Palais des Congrès.

**Lighted Signs**

Lighted signs are permitted. However, under no circumstances can they be projecting, revolving or flashing. The EXPO Manager reserves the right to determine at all times what constitutes a nuisance for other exhibitors.

**Mandatory Insurance Coverage**

All Exhibitors must take out an insurance policy that includes a minimum coverage of $1,000,000 CDN for liability to third parties, damage to property and theft of equipment and products. The coverage must be valid for the duration of the show including set-up and dismantling periods and must show the Canadian Institute of Mining, Metallurgy and Petroleum as the CERTIFICATE HOLDER.

The exhibitor is responsible for and is held to sending a copy of his/her Certificate of Liability Coverage to the organizer. A copy of this proof of insurance should be available at all times during the show.

Please send your insurance certificate to:

**Martin Bell**

Sales Manager

Fax: 514-939-2714 / Email: mbell@cim.org

**Mobile Equipment**

Vehicles will be allowed in the building for display purposes provided they meet the following requirements:

- The fuel tank opening is satisfactorily locked and sealed in an approved manner to prevent the escape of vapors and it does not exceed five liters;
- At least one cable is removed from each set of batteries;
- There is no fueling or de-fueling;
- The equipment does not obstruct the aisles;
- The equipment is not operated during show hours.

A work authorization form must be filled out for all mobile equipment requirements.

**Note**: Aisles and exit must be kept free of obstructions, easels, signs, etc. If the setup does not comply, show management and the Fire & Safety Officer can request modification to your arrangements. Failure to abide will result in eviction.

**Obstructions**
Nothing shall be hung from or affixed to any sprinkler piping or sprinkler heads. Ceiling decorations must never impede the operation of the sprinkler system. All exit doors shall remain operable and unobstructed at all times. Exit signs, manual pull stations; fire department handsets; fire hose cabinets and portable fire extinguisher shall not be obstructed in any manner. If a fire hose standpipe is located in an exhibit space, it shall be the responsibility of the Exhibitor to provide access to such equipment and, if the view to such equipment is obstructed, to provide designating signs for same.

Safety Procedures
- Open flame devices and burning or smoke-emitting materials are prohibited.
- No display or exhibit shall be installed or operated in a way which could interfere with the visibility of an exit sign or access to any exit, nor shall any display block access to fire-fighting equipment.
- If necessary, the Fire and Safety Officer may request fire-extinguishing apparatus, which will be at the Exhibitors expense. All such equipment must remain visible and accessible at all times.
- The use of welding and cutting equipment for demonstration purposes may be allowed only with a permit from the Fire and Safety Office.
- Compressed flammable gases, flammable or combustible liquids, hazardous chemicals or materials, Class II or greater lasers, blasting agents, and explosives are prohibited in the Exhibit hall.

Security of the premises
The Palais des Congrès and CIM ensure the general security of the perimeter of The EXPO 24 hours a day. Exhibitors must take the necessary measures to protect their goods, materials, equipment, and EXPO components at all times. Never leave a handbag, portable computer or other portable item unattended in your stand. If you wish to have additional security for your stand, you can order the service by completing the order form in the Exhibitor Information Section.

We remind you that CIM and the Palais des Congrès cannot be held liable for losses and/or damages to products and goods. The exhibitor is solely responsible for the security inside the confines of his booth.

Work delays may be caused by interruption of service due to breakage of machinery, apparatus, equipment, power failure or any other source outside CIM’s control. However, it is mutually understood and agreed that CIM will use proper and reasonable care to prevent work delays.

EXPO Management will not tolerate abusive argumentation over show rules and regulations. Abusers may be expelled. Exhibitors are responsible for their staff and contractors behaviors.

Show Management reserves the right to relocate or re-number any exhibit space at any time.

Sales & Promotional Activities
The distribution of samples and promotional materials as well as any solicitation activities are prohibited outside the rented EXPO space. These activities are also prohibited at the entrances of the EXPO hall, in the concourse or any other area on Palais des Congrès property.

Selling on the Show Floor
On-site selling of samples or actual display products, as well as open solicitation of business must be confined to the Exhibitor’s booth space. CIM EXPO management encourages Exhibitor’s staff to network on the EXPO floor and to invite clients to their booths.

Trade Show Attendance
Children and teenagers are permitted to visit The EXPO provided that they are escorted by their parents, teachers or tutors. The EXPO attendance fee is $50.00 CDN.

Conference delegates have free access to all The EXPO activities.

Mining community visitors can access The EXPO for a fee of $50 CAD. CIM provides exhibitors an opportunity to issue complimentary VIP passes to key mining individuals. Exhibitors will receive a PDF file to send electronically. Please request it at nbakka@cim.org.

21. Management Reserves the right to:

- Approve or prohibit any display which is objectionable (i.e., noise, odor) or degrades the good reputation and/or image of the event.

- Prohibit attraction-seeking ploys or stunts, which are aggressively promotional (theatrical-type shows), intended for use in the booth, halls, corridors or approaches thereof. CIM Insists that exhibits must be in good taste. Degrading side show antics and/or other undignified promotional methods (scantily clad models) will not be permitted.

- Maintain the events professionalism and high caliber by applying the “Good Neighbor Policy” at all times. Loud or obtrusive audio-visuals, presentations or other activities distracting to neighboring booths will not be permitted.

- Prohibit signs or lighting which causes distractions or interferes with other exhibitors.

- Close exhibitors' who serve or distribute alcoholic beverages from their booth.
22. Exhibit Space Sales – CIM Vancouver 2020

Priority selection will be established based on the point system introduced in 2006. The priority point system recognizes the support received by current exhibiting companies on the overall success of CIM. Points are awarded for active participation in the EXPO, sponsorship, advertising activities and in-kind support. Points are cumulative for the last five years participation.

For more information contact:

Martin Bell
Sales Manager
Phone: (514) 939-2710, ext.1311
Toll Free: 1-800-667-1246
Cellular: (514) 606-9549
E-mail: mbell@cim.org

23. Palais des congrès de Montréal Maps

View EXPO Floor Plan

View map of Downtown Montreal

Access Plan